



Re :- Executive Training & Consultancy Ltd Momentum Programme

Doug D'Aubrey has been working with us at the Mystery Partnership for over four years now and his role has been very influential in our recent growth. With a detailed knowledge of our work, procedures and personalities he has provided us with a vital external and independent perspective.

With the help of Doug, The Mystery Partnership has expanded significantly in export markets especially in South Africa and his knowledge; experience and contacts were instrumental in our achieving a market leading 5 star position in places such as Cape Town. Our 18 month project plan on the South African entry market gained considerably from Doug's input and suggested options.

The added value that a small business like ours gains in having access to and regular reviews with a Consultant who is both flexible and also looks towards the longer term bigger picture is definitely of great benefit. This provides us, the partners, with a discipline and emphasis that could so easily be fixated on the present day issues.

Doug's diplomatic and personal skills in providing not just the answers we want to hear but also the answers we are not too keen to hear, have been equally important and I would certainly recommend any small business to use the Momentum service and Doug D'Aubrey in particular in their business.

Graham Hardiman F.I.H.  
Managing Partner

